# MAINSTREAM: AN UNSHELTERED WORKSHOP FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2015



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June 23, 2015

To the Members of

Mainstream: An Unsheltered Workshop

We have completed the audit of Mainstream: An Unsheltered Workshop for the year ended March 31, 2015 and attached the following:

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We shall be pleased to provide any further information you may require.

Lawrence A. Iggulden, Hons. B.A., FCPA, FCA, for

PARTRIDGE IGGULDEN LLP

Chartered Professional Accountants
Licensed Public Accountants

PARTRIDGE IGGÜLDEN LLP CHARTERED PROFESSIONAL ACCOUNTANTS

WALLACE PARTRIDGE, CPA, CA LAWRENCE IGGULDEN, Hons. B.A., FCPA, FCA ALAN SIMPSON, B.B.A., CPA, CA ELISEO SINOPOLI. Hons. B. Admin.. CPA. CA



#### **INDEPENDENT AUDITOR'S REPORT**

To the Members of Mainstream: An Unsheltered Workshop

We have audited the accompanying financial statements of Mainstream: An Unsheltered Workshop, which comprise the statement of financial position as at March 31, 2015 and the statements of revenue and expenditures, net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

#### **Basis for Qualified Opinion**

Mainstream: An Unsheltered Workshop derives a portion of its receipts in the form of donations and incurs cash expenses in the form of client training allowances, which are not susceptible of complete audit verification. Accordingly, our verification of these items was limited to a comparison of bank statements with the amounts recorded in the records of the organization, and we were not able to determine whether any adjustments might be necessary to donation revenues, client training allowances and net assets.

#### Basis for Qualified Opinion (continued)

Note 1 describes the fixed assets and amortization accounting policy of Mainstream: An Unsheltered Workshop. Land and buildings are capitalized on the statement of financial position and amortized to the extent the related mortgage principal is repaid during the year. Renovation and equipment expenditures eligible for Ministry Minor Capital grants have been expensed. All other fixed asset additions are expensed on the statement of revenue and expenditure when purchased. Under Canadian accounting standards for not-for-profit organizations, all fixed assets should be capitalized and amortized over their estimated useful lives. Furthermore, the policy should be applied on a retroactive basis. The effects of not following Canadian accounting standards for not-for-profit organizations on the statement of financial position and statement of revenue and expenditures have not been determined.

#### **Qualified Opinion**

In our opinion, except for the possible effects of the matters described in the Basis for Qualified Opinion paragraphs, these financial statements present fairly, in all material respects, the financial position of Mainstream: An Unsheltered Workshop as at March 31, 2015, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. Catharines, Ontario June 23, 2015

PARTRIDGE IGGULDEN LLP
Chartered Professional Accountants
Licensed Public Accountants

# STATEMENT OF FINANCIAL POSITION

# MARCH 31, 2015

	_	Operating Fund	Occupancy/ Fundraising Fund	Residential Joint Venture Fund (Note 3)	Total 2015	Total 2014
ASSETS				(11010 3)		
Current Assets						
Cash	\$	148,171	\$ -	\$ 5,996 \$	154,167 \$	107,450
Cash - Bingo Fund		, <u>-</u>	7,529	_	7,529	11,636
- Replacement Reserve Fund		_	ena .	12,285	12,285	9,148
Accounts receivable		32,157	_	-	32,157	11,224
Sales tax receivable		17,819	-	-	17,819	13,247
Prepaid expenses		11,489	ecc)	1,645	13,134	14,160
Due from St. Catharines Mainstream						
Non-Profit Housing Project (Note 2)		-	-	-	-	2,356
Interfund receivable (payable)		(136,836)	134,666	2,170	9	_
		72,800	142,195	22,096	237,091	169,221
DUE FROM GATEWAY (Note 3)		-	999	73,339	73,339	80,004
LAND AND BUILDINGS (Note 4)		Med	287,130	445,129	732,259	760,606
	\$	72,800	\$ 429,325	\$ 540,564 \$	1,042,689 \$	1,009,831
<u>LIABILITIES</u>		***************************************				
Current Liabilities						
Accounts payable and accruals (Note 6)	\$	49,169	\$ -	\$ 5,156 \$	54,325 \$	38,649
Deferred revenue	7	520	-	-	520	2,320
Subsidy payable		_	<b>203</b>	_		9,692
Due to St. Catharines Mainstream Non-						,
Profit Housing Project (Note 2)		5,734	~	-	5,734	-
Current portion of long-term debt (Note 7)			27,715	11,554	39,269	33,636
		55,423	27,715	16,710	99,848	84,297
Long-term debt due within the year or on		•				
demand (Note 7)			<b>50</b>	139,780	139,780	246,993
		55,423	27,715	156,490	239,628	331,290
LONG-TERM DEBT (Note 7)		-	81,942	-	81,942	
		55,423	109,657	156,490	321,570	331,290
NET ASSETS						
Restricted						
Contributed equity (Note 8)		_	_	372,168	372,168	372,168
Replacement reserve		_	~	12,285	12,285	9,148
Unrestricted				·	•	,
Accumulated surplus (deficit)		17,377	312,139	(379)	329,137	285,589
Bingo fund			7,529	()	7,529	11,636
		17,377	319,668	384,074	721,119	678,541
	\$	72,800			The state of the s	1,009,831
						.,,

Approved on behalf of the Board:

St. Catharines, Ontario

June 23, 2015

# STATEMENT OF REVENUE AND EXPENDITURES

		Occupancy/	Residential		
	Operating	Fundraising	Joint Venture	Total	Total
	Fund	Fund	Fund	2015	2014
REVENUE			(Note 3)		
Ministry of Community and Social Services					
- Operating	\$ 899,551	\$ 47,424	\$ (15,910)\$	931,065 \$	890,728
- Minor capital	13,051	-	15,910	28,961	-
United Way grants	35,441	11,611	-	47,052	48,594
Donations	-	31,020	-	31,020	19,552
Fee for services	16,935	37,293	-	54,228	58,631
Fundraising income	-	40,594	-	40,594	36,832
Grants	4,722	-	-	4,722	39,260
Rental income/Occupancy recovery	16,247	93,748	50,030	160,025	164,267
	985,947	261,690	50,030	1,297,667	1,257,864
EXPENDITURES	4 0 4 0				
Advertising and promotion	1,010	833	-	1,843	4,407
Amortization	-	23,030	10,637	33,667	62,829
Building costs	-	17,298	5,732	23,030	26,342
Capital expenditures	15,751	34,176	, <del>-</del>	49,927	10,114
Client training allowances	20,099	8,301	-	28,400	30,476
Consulting fees	2,766	1,703	-	4,469	5,005
Equipment rental	-	4,722	-	4,722	5,166
Fundraising costs		18,426	- 426	18,426	17,028
Insurance	6,504	4,772	2,436	13,712	12,489
Interest and bank charges	2,379		115	2,494	2,589
Interest on long-term debt	13.051	5,447	9,143	14,590	17,401
Minor capital expenditure	13,051	- 10.460	-	13,051	-
Municipal taxes		10,460	-	10,460	10,341
Occupancy	33,500	7.660	2.004	33,500	33,500
Office and meetings	3,615	5,669	3,001	12,285	13,217
Personal support grants	24,050	4 #00		24,050	42,691
Professional fees	3,500	1,500	1,000	6,000	8,339
Purchased services	1,291	14,292	-	15,583	3,274
Replacement reserve contribution	969 639	<b>50.020</b>	3,000	3,000	3,000
Salaries and benefits	860,638	58,938	613	920,189	903,635
Supplies	1,826	6,250	-	8,076	14,009
Training	7,539	130	44.660	7,669	4,165
Utilities and telephone	860	31,263	11,660	43,783	47,790
Vehicle and travel	9,247	5,722	45.005	14,969	17,800
EVOECC DESIGNATION OF DEVENIES	1,007,626	252,932	47,337	1,307,895	1,295,607
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES BEFORE OTHER					
INCOME (EXPENSE)	(21,679)	0.750	2 (02	(10.220)	(25 5 42)
· ·	(21,0/9)	8,758	2,693	(10,228)	(37,743)
OTHER INCOME (EXPENSE)					
Participation fees and other income	21,594	45,445	-	67,039	46,607
Cafe operation	142	-	-	142	(969)
Vehicle purchase	-	(19,516)		(19,516)	-
	21,736	25,929	50000-0000-0000-0000-0000-0000-0000-00	47,665	45,638
EXCESS OF REVENUE OVER					
EXPENDITURES BEFORE SUBSIDY					
SETTLEMENT AND FUND TRANSFERS	57	34,687	2,693	37,437	7,895
SUBSIDY SETTLEMENT	_	_	_	-	(9,692)
					(2,022)
RECOVERY (PAYABLE) FROM GATEWAY			(1 O 4E)	(1.0.45)	4 0.70
	-	<b>50</b>	(1,347)	(1,347)	1,870
TRANSFER FROM BINGO FUND	en liberoes:Envisiolos:estelos (estelos estelos estelo	7,628		7,628	7,535
NET EXCESS OF REVENUE OVER					
	\$ 57 <u>\$</u>	42,315	\$ 1,346 \$	43,718 \$	7,608
MARK ESTADE I CINED			- 290 10 Ψ	10,730 \$	,,000

# STATEMENT OF NET ASSETS

OPERATING FUND		2015	***************************************	2014
Balance, beginning of year	<u>\$</u>	17,445	<u>\$</u>	17,229
Excess of revenue over expenditures				
Community Participation (Schedule 1)		57		125
Passport (Schedule 2) Trillium Fund (Schedule 3)		-		-
Trinium Fund (Schedule 3)	-	57		125
Subsidy settlement (2014/2013)	*******	(125)		
Substay Settlement (2014/2013)		(123)		91
Balance, end of year	<u>\$</u>	17,377	<u>\$</u>	17,445
OCCUPANCY/FUNDRAISING FUND		2015		2014
Balance, beginning of year	\$	269,824	\$	260,470
Excess (deficiency) of revenue over expenditures				
User Fees (Schedule 4)		13,781		_
Occupancy/Fundraising (Schedule 5)		(656)		3,581
Graffiti Project (Schedule 6)		27,985		266
Bullying Production (Schedule 7)	-	1,205		5,507
		42,315		9,354
Balance, end of year	<u>\$</u>	312,139	<u>\$</u>	269,824
RESIDENTIAL JOINT VENTURE FUND				
		2015		2014
Unrestricted Accumulated Surplus (Deficit)				
Balance, beginning of year	\$	(1,725)	\$	146
Excess (deficiency) of revenue over expenditures	**************************************	1,346	W-1-1-2-40	(1,871)
Balance (deficit), end of year	<u>\$</u>	(379)	<u>\$</u>	(1,725)
Replacement Reserve				
Balance, beginning of year	\$	9,148	\$	6,051
Transfer from operations		3,000		3,000
Interest income	<del>(processussiage)</del>	137	(M.O. (M. (M. (M. (M. (M. (M. (M. (M. (M. (M	97
Balance, end of year	\$	12,285	\$	9,148

# STATEMENT OF NET ASSETS

(continued)

# YEAR ENDED MARCH 31, 2015

# BINGO FUND

	2015	2014
Receipts for the year	\$ 3,886	\$ 10,429
Expenses for year		
Bank charges	65	60
Administration fees	300	1,890
	365	1,950
Excess of receipts over expenses	3,521	8,479
Balance, beginning of year	11,636	10,692
Transfer to Operating Fund	-	(682)
Transfer to Occupancy/Fundraising Fund	(7,628)	(6,853)
Balance, end of year	\$ 7,529	\$ 11,636

# STATEMENT OF CASH FLOWS

	2015			2014
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES				
Excess (deficiency) of revenue over expenditures:				
Operating Fund	\$	57	\$	125
Occupancy/Fundraising Fund	Ψ	42,315	Ψ	9,354
Ontario Street Joint Venture		1,346		(1,871)
Bingo Fund		3,521		8,479
Nevada Fund		(45)		(60)
	***************************************	47,194		16,027
Prior year subsidy settlement		(125)		91
Add (deduct) items not effecting cash:				
Amortization		33,667		62,829
Transfers from Bingo and Nevada funds		(7,628)		(7,535)
Gateway portion of Joint Venture amortization	MORN HALF THE ANALYSIS AND ANAL	(5,319)		(4,937)
		67,789		66,475
Effects on cash from changes in operating assets and liabilities				
Accounts receivable		(20,933)		(3,481)
Sales tax receivable		(4,572)		10,819
Prepaid expenses		1,026		9,985
Accounts payable and accruals		15,676		(24,656)
Deferred revenue		(1,800)		(12,097)
Subsidy settlement payable		(9,692)		(1,678)
Due from St. Catharines Mainstream Non-Profit Housing Project	Cohecteconomics	8,090		(3,026)
	Синстицијур	55,584		42,341
CASH FLOWS USED IN FINANCING ACTIVITIES				
Issuance of long-term debt		16,204		_
Repayment of long-term debt		(35,843)		(62,829)
		(19,639)		(62,829)
CASH FLOWS FROM INVESTING ACTIVITIES				
Decrease in due from Gateway		( ( ( =		2.065
Decrease in due nom Gateway	-	6,665		3,067
INCREASE (DECREASE) IN CASH FOR YEAR		42,610		(17,421)
CASH, BEGINNING OF YEAR		110.006		406 707
CASH, DEGRAMMO OF TEAR	аналинастистууула <sub>н</sub>	119,086	W	136,507
CASH, END OF YEAR	<u>\$</u>	161,696	\$	119,086
Cash consists of the following:				
Cash	\$	154,167	\$	107,450
Cash - Bingo Fund	MUNDAU vincenia.	7,529		11,636
	\$	161,696	\$	119,086
	and the second		*	227,000

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### MARCH 31, 2015

# 1. NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

Mainstream: An Unsheltered Workshop is a registered charitable organization which received its Letters Patent from the Ministry of Consumer and Commercial Relations on May 29, 1985. The non-profit Organization provides vocational and life skills for adults with developmental disability.

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations, and reflect the following policies:

#### Revenue and Expenditure

Revenue and expenditure are recorded based on the accrual method of accounting.

#### Fixed Assets and Amortization

The land and buildings are capitalized on the statement of financial position at cost. The buildings are amortized to the extent the related long-term debt is repaid during the year or approval has been granted to apply any current year subsidy surplus against the mortgage payable after the year end date.

Operating Fund equipment additions are expensed on the statement of revenue and expenditure when purchased. Capital expenditure in the amount of \$82,494 (2014: \$10,114) were expensed in the current year.

#### **Estimates**

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### 2. DUE FROM ST. CATHARINES MAINSTREAM NON-PROFIT HOUSING PROJECT

Mainstream: An Unsheltered Workshop is related to St. Catharines Mainstream Non-Profit Housing Project by virtue of common control. The amount due is non-interest bearing and payable on demand.

#### 3. RESIDENTIAL JOINT VENTURE - 160 ONTARIO STREET

Mainstream: An Unsheltered Workshop and Gateway Residential & Community Support Services of Niagara Inc. ("Gateway") entered into a joint venture agreement to construct and operate a nine unit residential complex at 160 Ontario Street, St. Catharines.

The assets, liabilities and net assets reported on the statement of financial position reflect Mainstream: An Unsheltered Workshop's 50% share of the joint venture assets, liabilities and net assets.

Mainstream: An Unsheltered Workshop is reporting 100% of the revenue and expenditure of the 160 Ontario Street residential joint venture. Fifty percent of any excess (deficiency) of revenue over expenditure will be payable to/(recovered from) Gateway.

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### MARCH 31, 2015

#### 4. LAND AND BUILDINGS

	I	Net Book Amort.			March 31, 2015					
		Value Apr. 1/14	Charged For Year		Cost	Accum. Amort.	1	Net Book Value		
263 Pelham Rd.										
Land	\$	156,000	\$ -	\$	156,000	\$ -	\$	156,000		
Building	a amus a constant	118,661	23,028		392,505	296,872		95,633		
	West Control	274,661	23,028		548,505	296,872		251,633		
91 Pelham Rd.										
Land		25,650	-		25,650	-		25,650		
Building		9,847	-		59,847	50,000		9,847		
		35,497			85,497	50,000		35,497		
Sub-total	<del>milos es</del>	310,158	23,028		634,002	346,872		287,130		
160 Ontario Street (50%)										
Land		109,675	_		109,675	_		109,675		
Building		328,386	5,319		347,400	24,333		323,067		
Fixtures		12,387			12,387	-		12,387		
Sub-total	<del> </del>	450,448	5,319		469,462	24,333		445,129		
Total	<u>\$</u>	760,606	\$ 28,347	<u>\$</u>	1,103,464	\$ 371,205	\$	732,259		

#### 5. LINE OF CREDIT

The Organization has an authorized line of credit in the amount of \$25,000 with the Meridian Credit Union. It is payable on demand, bears interest at prime plus 2% and is secured by a general security agreement. There are no amounts outstanding on this line of credit at March 31, 2015.

#### 6. ACCOUNTS PAYABLE AND ACCRUALS

	Operatin Fund	g Joint	idential Venture Fund	Total 2015		Total 2014
Trade payables Accrued payroll Accrued charges Other	\$ 20,4 18,8 9,0 7	94	3,539 1,143 474	\$ 24,026 18,894 10,205 1,200	\$	9,880 18,894 8,696 1,179
	\$ 49,1	<u> </u>	5,156	\$ 54,325	<u>\$</u>	38,649

# NOTES TO THE FINANCIAL STATEMENTS

#### MARCH 31, 2015

#### 7. LONG-TERM DEBT

		2015	an and an analysis of the property of the second and a control of the second and an analysis of the second and analysis of the second and an analysis of the second analysis of the second analysis of the second and an analysis of the second and an	2014
	Occupancy/ Fundraising Fund	Residential Joint Venture Fund	Total	Total
Niagara Presbytery United Church Extension Council Mortgage payable, monthly instalments of \$2,365, consisting of principal and interest, calculated at 5.0%, secured by land and building and due December 15, 2018.	\$ 95,628	\$ -	\$ 95,628	\$ 118,658
Bank of Nova Scotia Loan payable, bi-weekly instalments of \$142, consisting of principal and interest, calculated at 0.99% per annum, due February 22, 2019.	14,029	_	14,029	-
Meridian Credit Union Open term loan repayable in monthly instalments of \$1,632, consisting of principal and interest, calculated at prime plus 2.5%, secured by a collateral mortgage on land and buildings owned by Mainstream and Gateway.	_	151,334	151,334	161,971
	109,657	151,334	260,991	280,629
Less: amount due within one year: long-term debt due within one year	27,715	11,554 139,780	39,269 139,780	33,636 246,993
	\$ 81,942	<u>\$</u>	\$ 81,942	<u>\$</u>

Based on the assumption that the mortgage and loans will be renewed under similar terms when they come due, the principal payments due in each of the next five years are as follows:

Years ending March 31,	2016 2017 2018 2019	\$	39,269 41,323 43,207 36,122
	2020 Thereafter		14,371 86,699
,		<u>\$</u>	260,991

#### NOTES TO THE FINANCIAL STATEMENTS

#### MARCH 31, 2015

#### 8. CONTRIBUTED EQUITY

The Residential Joint Venture received Federal and Provincial government forgivable loans, a grant from the Regional Municipality of Niagara and completed various fundraising activities to assist in the capital costs related to the Joint Venture. The Federal and Provincial government loans are forgivable over 20 years as long as the Joint Venture maintains ownership of 160 Ontario Street and there is no change in use of the property during this time frame.

The Board of Directors determined that a fair presentation would be to report these sources of funding as contributed equity rather than to apply the amounts against the construction cost of the assets or to record them as deferred revenue.

If the Residential Joint Venture disposes of the real estate, the Federal and Provincial forgivable loans are required to be repaid.

#### 9. FINANCIAL INSTRUMENTS AND RISKS

The significant financial risks to which the organization is exposed are credit risk, interest rate risk and liquidity risk. There have been no changes to risk exposures from prior year.

Financial instruments included in the statement of financial position consist of cash, accounts receivable, due from Gateway, accounts payable and accruals, due to St. Catharines Mainstream Non-Profit Housing Project, and long-term debt.

The carrying value of all financial instruments approximate their fair market values.

#### **Credit Risk Exposure**

Credit risk is the risk that one party to a financial instrument will cause financial loss for the other party by failing to discharge the obligation. The Organization is exposed to credit risk in the event of non-performance by counterparties in connection with its accounts receivable. These accounts are generally rent and program fees settled monthly and the Organization does not anticipate any significant loss for non-performance.

#### **Interest Rate Risk Exposure**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization currently holds long-term debt that incurs interest at variable rates.

#### Liquidity Risk Exposure

Liquidity risk is the risk that the Organization will not be able to meet its obligations associated with financial liabilities. Operating funding from the Ministry provides funding for the Organizations various programs. Management believes that annual budgeted cash flows are sufficient to meet its current operating liabilities.

#### 10. PRIOR YEAR COMPARATIVE FIGURES

For comparative purposes, the prior year figures and ending balances have been adjusted to agree with the current year's presentation.



PARTRIDGE IGGULDEN LLP
CHARTERED PROFESSIONAL ACCOUNTANTS

WALLACE PARTRIDGE, CPA, CA LAWRENCE IGGULDEN, Hons. B.A., FCPA, FCA ALAN SIMPSON, B.B.A., CPA, CA ELISEO SINOPOLI, Hons. B. Admin., CPA, CA

# INDEPENDENT AUDITOR'S COMMENTS ON SUPPLEMENTARY FINANCIAL INFORMATION

To the Members of Mainstream: An Unsheltered Workshop

The audited financial statements of Mainstream: An Unsheltered Workshop as at March 31, 2015 and our report thereon dated June 23, 2015 are presented in the preceding section of this report. The financial information presented hereinafter was derived from the accounting records tested by us as part of the auditing procedures followed in our examination of the financial statements and, in our opinion, it is fairly presented in all material respects in relation to the financial statements taken as a whole.

St. Catharines, Ontario June 23, 2015

PARTRIDGE IGGULDEN LLP Chartered Professional Accountants Licensed Public Accountants

Partrielge Oggulden LLP

# SCHEDULE 1 - COMMUNITY PARTICIPATION

Ministry of Community and Social Services           - Operating         \$ 899,551         \$ 862,073           - Operating         13,051         - Center of the Community and Social Services         15,051         - Center of the Community and Social Services         16,935         18,041         34,529         - Center of Services - Cleaning services         16,935         18,041         - Center of Services - Cleaning services         16,247         20,215         - 20,210		2015		. <u></u>	2014
Ministry of Community and Social Services         \$ 899,551         \$ 862,079           - Operating         13,051         -           - Minor capital         35,441         34,590           Fee for services - Cleaning services         16,935         18,041           Grants         4,722         4,628           Rental income         16,247         20,215           Rental income         1,010         1,954           Capital expenditures         1,575         682           Capital expenditures         20,099         21,101           Consulting fees         2,766         5,005           Insurance         6,504         7,486           Minor capital expenditure         13,051         2,466           Minor capital expenditure         13,051         2,266           Minor capital expenditure         33,500         33,500         33,500           Occupancy         33,500         33,500         33,500         33,500           Office and meetings         3,615         2,897         2,897           Personal support grants         4,791         6,339         34,716           Professional fees         4,791         6,339         31,127           Supplies         1	REVENUE				
- Operating					
- Minor capital         13,051         34,490           Fee for services - Cleaning services         16,935         18,041           Grants         4,722         4,628           Rental income         16,247         20,215           Rental income         985,947         939,547           EXPENDITURES           Advertising and promotion         1,010         1,054           Capital expenditures         15,751         682           Client training allowances         20,099         21,101           Consulting fees         2,766         5,005           Insurance         6,504         7,486           Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         3           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539	· · · · · · · · · · · · · · · · · · ·	\$	899,551	\$	862,073
United Way grants	•	*		•	-
Fee for services - Cleaning services         16,935         18,041           Grants         4,722         4,628           Rental income         16,247         20,215           985,947         939,547           EXPENDITURES           Advertising and promotion         1,010         1,052           Capital expenditures         20,099         21,101           Consulting fees         2,766         5,005           Insurance         6,504         7,486           Minor capital expenditure         13,051         -           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,833           Training         7,539         4,095           Vehicle and travel         21,594         32,395           <	United Way grants		•		34,590
Grants         4,722         4,628           Rental income         16,247         20,215           985,947         939,547           EXPENDITURES         385,947         939,547           Advertising and promotion         1,010         1,054           Capital expenditures         15,751         682           Client training allowances         20,099         21,101           Consulting fees         2,766         5,005           Insurance         6,504         7,486           Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         2           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         2,405         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         21,679         31,935           EEXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	Fee for services - Cleaning services				•
Rental income         16.247 (20.215)           985.947         939.547           EXPENDITURES         885.947           Advertising and promotion         1,010         1,054           Capital expenditures         15,751         682           Client training allowances         20,099         21,101           Consulting fees         2,766         5,005           Insurance         6,504         7,486           Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         -           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         806,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,43           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         21,579         31,983           Defice fees         21,594         32	Grants		•		
Page   Page	Rental income				•
Advertising and promotion       1,010       1,054         Capital expenditures       15,751       682         Client training allowances       20,099       21,101         Consulting fees       2,766       5,005         Insurance       6,504       7,486         Interest and bank charges       2,379       2,466         Minor capital expenditure       13,051       -         Occupancy       33,500       33,500         Office and meetings       3,615       2,897         Personal support grants       24,050       34,716         Professional fees       4,791       6,339         Salaries and benefits       860,637       837,127         Supplies       1,826       3,139         Telephone       860       1,080         Training       7,539       4,095         Vehicle and travel       9,248       10,843         Training       7,530       4,095         Vehicle and travel       9,248       10,843         Taylor,626       971,530         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       21,594       32,395         Cafe operation       21,594       31,426         EXCESS (DEFICIENCY) OF REVENUE O		(Special property and property	985,947		
Capital expenditures         15,751         682           Client training allowances         20,099         21,101           Consulting fees         2,766         5,005           Insurance         6,504         7,486           Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         -           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           Typic         31,300         30,300           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         21,679         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           21,736         31,426           EXCESS (DEFICIENCY) OF REVE	EXPENDITURES				
Client training allowances         20,099         21,101           Consulting fees         2,766         5,005           Insurance         6,504         7,486           Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         -           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,806           Training         7,539         4,095           Vehicle and travel         9,248         10,843           Texcess (DEFICIENCY) OF REVENUE OVER EXPENDITURES         BEFORE OTHER INCOME (EXPENSE)         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           21,736         31,426           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES           BEFORE FUND TRANSFERS         57         (			1,010		1,054
Consulting fees         2,766         5,005           Insurance         6,504         7,486           Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         -           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Porfessional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           1,007,626         971,530           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         21,679         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           Participation fees         21,736         31,426           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557) <td></td> <td>•</td> <td>15,751</td> <td></td> <td>682</td>		•	15,751		682
Insurance         6,504         7,486           Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         -           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           Total character         9,248         10,843           Total character         1,007,626         971,530           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         21,594         32,395           Cafe operation         142         (969)           21,736         31,426           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682			20,099		21,101
Interest and bank charges         2,379         2,466           Minor capital expenditure         13,051         -           Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           L,007,626         971,530           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         21,679         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           21,736         31,426           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682	<u> </u>		2,766		5,005
Minor capital expenditure       13,051       -         Occupancy       33,500       33,500         Office and meetings       3,615       2,897         Personal support grants       24,050       34,716         Professional fees       4,791       6,339         Salaries and benefits       860,637       837,127         Supplies       1,826       3,139         Telephone       860       1,080         Training       7,539       4,095         Vehicle and travel       9,248       10,843         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       21,679       (31,983)         OTHER INCOME (EXPENSE)       (21,679)       (31,983)         OTHER INCOME (EXPENSE)       21,594       32,395         Cafe operation       142       (969)         21,736       31,426         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       57       (557)         TRANSFER FROM BINGO FUND       -       682	Insurance		6,504		7,486
Occupancy         33,500         33,500           Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682	<u> </u>		2,379		2,466
Office and meetings         3,615         2,897           Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           1,007,626         971,530           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           21,736         31,426           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682			13,051		-
Personal support grants         24,050         34,716           Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682			33,500		33,500
Professional fees         4,791         6,339           Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         21,594         32,395           Cafe operation         142         (969)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682			3,615		2,897
Salaries and benefits         860,637         837,127           Supplies         1,826         3,139           Telephone         860         1,080           Training         7,539         4,095           Vehicle and travel         9,248         10,843           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Cafe operation         142         (969)           21,736         31,426           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682					34,716
Supplies       1,826       3,139         Telephone       860       1,080         Training       7,539       4,095         Vehicle and travel       9,248       10,843         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       (21,679)       (31,983)         CATHER INCOME (EXPENSE)       (21,679)       (31,983)         OTHER INCOME (EXPENSE)       21,594       32,395         Cafe operation       142       (969)         21,736       31,426         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       57       (557)         TRANSFER FROM BINGO FUND       -       682					6,339
Telephone       860       1,080         Training       7,539       4,095         Vehicle and travel       9,248       10,843         1,007,626       971,530         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES BEFORE OTHER INCOME (EXPENSE)       (21,679)       (31,983)         OTHER INCOME (EXPENSE)       21,594       32,395         Cafe operation       142       (969)         21,736       31,426         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES BEFORE FUND TRANSFERS       57       (557)         TRANSFER FROM BINGO FUND       -       682			860,637		837,127
Training       7,539       4,095         Vehicle and travel       9,248       10,843         1,007,626       971,530         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       BEFORE OTHER INCOME (EXPENSE)       (21,679)       (31,983)         OTHER INCOME (EXPENSE)       Participation fees       21,594       32,395         Cafe operation       142       (969)         21,736       31,426         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       BEFORE FUND TRANSFERS       57       (557)         TRANSFER FROM BINGO FUND       - 682			,		3,139
Vehicle and travel         9,248         10,843           1,007,626         971,530           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         (21,679)         (31,983)           OTHER INCOME (EXPENSE)           Participation fees         21,594         32,395           Cafe operation         142         (969)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682	•				1,080
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES   BEFORE OTHER INCOME (EXPENSE)   (21,679)   (31,983)			7,539		4,095
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       (21,679)       (31,983)         OTHER INCOME (EXPENSE)       21,594       32,395         Cafe operation       142       (969)         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       57       (557)         TRANSFER FROM BINGO FUND       -       682	Vehicle and travel	900100000			
BEFORE OTHER INCOME (EXPENSE)         (21,679)         (31,983)           OTHER INCOME (EXPENSE)         21,594         32,395           Participation fees         21,594         32,395           Cafe operation         142         (969)           EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES         57         (557)           TRANSFER FROM BINGO FUND         -         682		W-C-C-1	1,007,626	<del></del>	971,530
OTHER INCOME (EXPENSE)         Participation fees       21,594       32,395         Cafe operation       142       (969)         21,736       31,426         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       57       (557)         TRANSFER FROM BINGO FUND       -       682					
Participation fees       21,594       32,395         Cafe operation       142       (969)         21,736       31,426         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       57       (557)         TRANSFER FROM BINGO FUND       -       682	BEFORE OTHER INCOME (EXPENSE)	etim-monologia	(21,679)		(31,983)
Participation fees       21,594       32,395         Cafe operation       142       (969)         21,736       31,426         EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES       57       (557)         TRANSFER FROM BINGO FUND       -       682	OTHER INCOME (EXPENSE)				
Cafe operation142 21,736(969) 31,426EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES BEFORE FUND TRANSFERS57(557)TRANSFER FROM BINGO FUND-682	,		21 594		32 395
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES BEFORE FUND TRANSFERS  57 (557) TRANSFER FROM BINGO FUND  - 682					
BEFORE FUND TRANSFERS 57 (557) TRANSFER FROM BINGO FUND 682		CORPORATION OF THE PROPERTY OF			
BEFORE FUND TRANSFERS 57 (557) TRANSFER FROM BINGO FUND 682	EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES				
			57		(557)
NET EXCESS OF REVENUE OVER EXPENDITURES \$ 57 \$ 125	TRANSFER FROM BINGO FUND	Обирнинатак	pre		682
	NET EXCESS OF REVENUE OVER EXPENDITURES	\$_	57	<u>\$</u>	125

# **SCHEDULE 2 - PASSPORT**

	2015		2014	
REVENUE				
Ministry of Community and Social Services	<u>\$</u>	<b>-</b>	<u>\$</u>	24,815
EXPENDITURES				
Office and meetings		_		2,482
Personal support grants		-		7,975
Salaries and benefits		_		4,030
Travel		_		636
		_		15,123
EXCESS OF REVENUE OVER EXPENDITURES BEFORE SUBSIDY				
SETTLEMENT		-		9,692
SUBSIDY SETTLEMENT	EXECUTE AND A STATE OF THE STAT	-	111.0	(9,692)
NET EXCESS OF REVENUE OVER EXPENDITURES	\$	_	<u>\$</u>	-
SCHEDULE 3 - TRILLIUM FUND				
YEAR ENDED MARCH 31, 2015				
	•			•04.4
	20	)15		2014
REVENUE				
Grants	\$	-	\$	26,916
EXPENDITURE				
Salaries and benefits		-		26,916
EXCESS OF REVENUE OVER EXPENDITURE	\$	-	\$	#D

# **SCHEDULE 4 - USER FEES**

REVENUE	2015	2014
User fees	\$ 33,385	\$
EXPENDITURES		
Purchased services	11,019	_
Salaries and benefits	7,415	_
Supplies	1,088	_
Vehicle and travel	82	_
	19,604	-
NET EXCESS OF REVENUE OVER EXPENDITURES	<u>\$ 13,781</u>	<u>\$</u>

# SCHEDULE 5 - OCCUPANCY/FUNDRAISING FUND

	2015	2014
REVENUE		
Donations	\$ 31,02	0 \$ 19,552
Fundraising income	40,59	,
Occupancy recovery	93,74	,
	165,36	
	Hamma more processing and processing	130,132
EXPENDITURES		
Amortization	23,03	0 52,955
Building costs	17,29	
Capital expenditures	34,17	
Consulting fees	1,70	,
Equipment rental	4,72	
Fundraising costs	18,42	,
Insurance	2,55	,
Interest on long-term debt	5,44	7,356
Municipal taxes	10,460	0 10,341
Office and meetings	5,655	5 4,764
Purchased services	4,774	4,474
Salaries and benefits	1,89′	7 1,212
Supplies	3,400	7,122
Utilities and telephone	31,263	30,644
Vehicle and travel	1,385	
	166,190	167,616
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURE		
BEFORE OTHER INCOME (EXPENSE)	(828	3) (17,484)
221 CIM CIMIN (EININGE)	1020	(17,404)
OTHER INCOME (EXPENSE)		_
Vehicle purchase	(19,516	
Miscellaneous income	12,060	,
	(7,456	
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES		
BEFORE FUND TRANSFERS	(8,284	(3,272)
	. ,	. ()
TRANSFER FROM BINGO FUND	7,628	6,853
NET EXCESS (DEFICIENCY) OF REVENUE OVER EXPENDITURES	<b>C</b> (656	n ¢ 2501
THE EMCESS (DEFICIENCY) OF REVENUE OVER EAPENDITURES	\$ (656	<u>\$ 3,581</u>

# **SCHEDULE 6 - GRAFFITI PROJECT**

# YEAR ENDED MARCH 31, 2015

	2015	2014
REVENUE		
Ministry of Community and Social Services	\$ 47,424	\$ 3,840
United Way grants	11,611	14,004
Fee for services - Graffiti removal income	35,043	26,410
	94,078	44,254
EXPENDITURES		
Capital expenditures	_	947
Client training allowances	8,301	6,735
Insurance	2,218	2,578
Office and meetings	15	74
Salaries and benefits	49,623	27,971
Supplies	1,551	2,863
Training	130	70
Vehicle and travel	4,255	2,750
	66,093	43,988
NET EXCESS OF REVENUE OVER EXPENDITURES	<u>\$ 27,985</u>	266

# **SCHEDULE 7 - BULLYING PRODUCTION**

	2015	2014
REVENUE		
Fee for services - Performance fees	\$ 2,250	\$ 14,180
Grants	TOTAL CONTRACTOR AND ADDRESS OF THE PROPERTY O	7,716
	2,250	21,896
EXPENDITURES		
Advertising and promotion	833	3,353
Client training allowances		2,640
Salaries and benefits	Ca.	5,939
Supplies	212	886
Vehicle and travel		3,571
	1,045	16,389
NET EXCESS OF REVENUE OVER EXPENDITURES	<b>\$</b> 1,205	<u>\$ 5,507</u>

# **SUPPLEMENTARY INFORMATION**

#### MARCH 31, 2015

Mainstream: An Unsheltered Workshop is a registered charitable organization which received its Letters Patent from the Ministry of Consumer and Commercial Relations on May 29, 1985.

NATURE OF BUSINESS:

A non-profit organization providing vocational and life

skills for adults with a developmental disability.

**HEAD OFFICE:** 

263 Pelham Road

St. Catharines, Ontario

L2S 1X7

**DIRECTORS AND OFFICERS:** 

Robert Stinson

- President

Michael Robertson - Vice-President

Jeff Kelly Janet Rylett - Treasurer - Secretary

Adam Bosak Dennis Cheredar Kim Demoel Gary Enskat

**EXECUTIVE DIRECTOR:** 

Kevin Berswick

**AUDITORS:** 

Partridge Iggulden LLP

Chartered Professional Accountants

Licensed Public Accountants 110 Hannover Drive, Suite B201

St. Catharines, Ontario

L2W 1A4

**BANKER:** 

Meridian Credit Union 210 Glendale Avenue

St. Catharines, Ontario

L2T 3Y6

LAWYERS:

Martens Lingard

43 Church Street, Suite 700 St. Catharines, Ontario

L2R 7E1